



Ministry of Agriculture, Livestock and Food Supply



## The Labex Experience





Brazil & Embrapa

The Labex Concept

**Starting Labex Korea** 

**Opportunities and Challenges** 

Path to the Future...

### There is a Brazil that most people know



# It keeps being successful, but there is still more to know

### The Brazil you must know



### Technology, Innovation, Competitiveness

#### A strong academic base

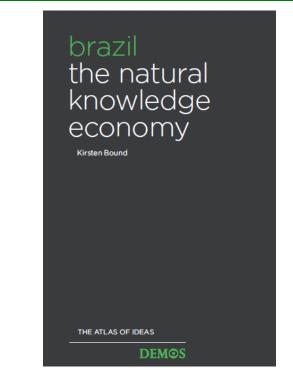
10,000 doctorates every year > 16,000 scientific papers A growing intensity of industry R&D

## The Brazil you must know



#### The Economist - Nov. 14-20, 2009

"A country with the world's largest freshwater supplies, the largest tropical forests, fertile land that in some places allows up to three harvests a year, and huge mineral and hydrocarbon wealth."

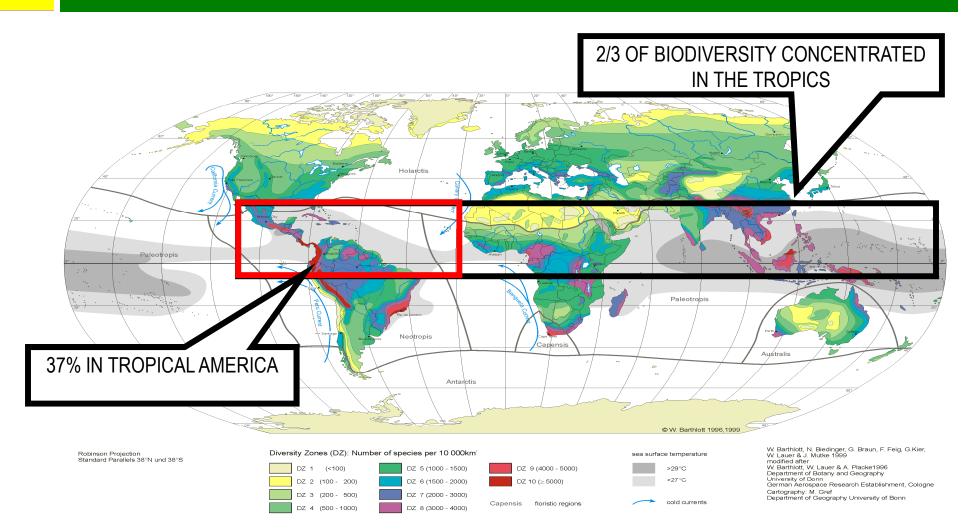


#### <u>The Atlas of Ideas – Demos Institute, 2008</u>

"It is helpful to think of Brazil as a 'natural knowledge-economy'... its innovation system is in large part built upon its natural and environmental resources, endowments and assets."

## "Brazil: the natural knowledge economy"



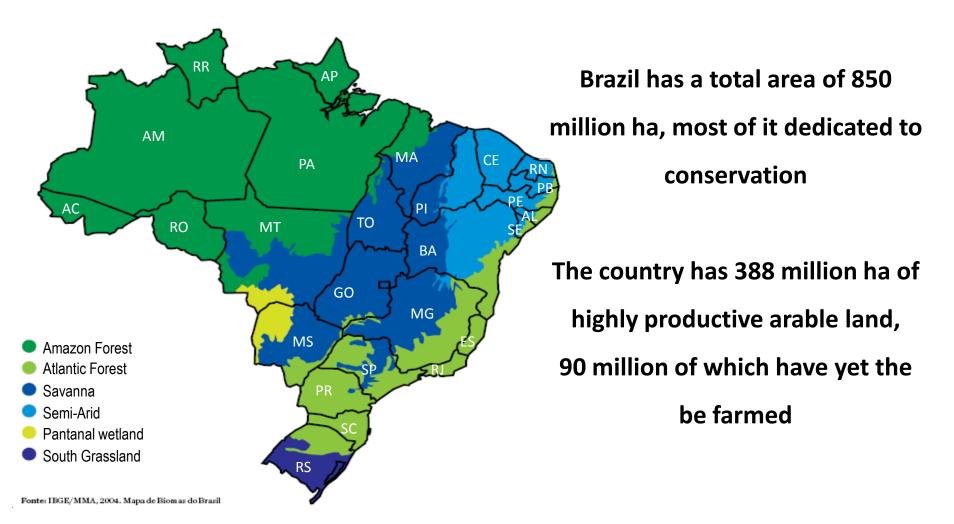


Barthlott, W., Biedinger, N., Braun, G., Feig, F., Kier, G. & J. Mutke (1999): Terminological and methodological aspects of the mapping and analysis of global biodiversity. In: Acta Botanica Fennica 162: 103-110.

## "Brazil: the natural knowledge economy"



Brazilian Biomes: a rich natural resource base



## "Brazil: the natural knowledge economy"





#### Agribusiness in Brazil is driven by innovation

### The Brazilian Agricultural Research Organization



#### Embrapa Network for R,D&I

- 41 Research Centres and Services Units
- 🗸 🛛 3 Virtual Laboratories Abroad (Labex)
- Offices for Technology Transfer: 14 in Brazil and 2 abroad (Africa and Venezuela)

#### North

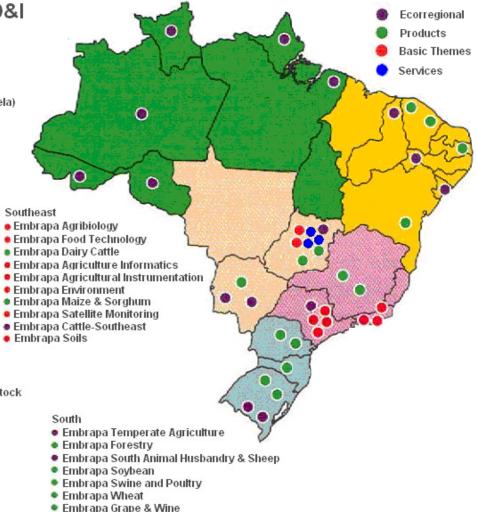
- Embrapa Acre
- 🖲 Embrapa Amapa
- Embrapa Western Amazon
- Embrapa Eastern Amazon
- Embrapa Rondonia
- Embrapa Roraima

#### Northeast

- Embrapa Mid-North
- Embrapa Tropical Semi-Arid
- Embrapa Coastal Tablelands
- Embrapa Goat and Sheep
- Embrapa Cassava & Tropical Fruits
- Embrapa Cotton
- Embrapa Tropical Agroindustry

#### Mid-West

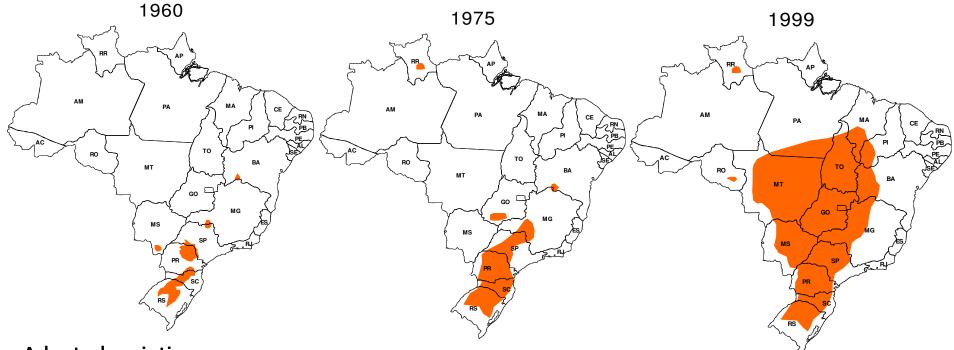
- Embrapa Agrienergy
- Embrapa Western Region Agriculture and Livestock
- Embrapa Rice & Beans
- Embrapa Coffee
- Embrapa Cerrados
- Embrapa Beef Cattle
- Embrapa Vegetables
- Embrapa Technological Information
- Embrapa Pantanal
- Embrapa Genetic Resources & Biotechnology
- Embrapa Technology Transfer





### **Tropical soybeans**

#### Technological evolution and crop expansion in Brazil



Adapted varieties Biological fixation of nitrogen Minimum tillage - mechanization

Source: Embrapa Soybean

### The Brazilian Agricultural Research Organization



- Varieties
- Hybrids
- Animal clones
- Germplasm
- **Bioinsecticides**
- GMOs
- Agricultural Machinery
- Equipaments
- Kits for diagnostics
- Vaccines
- Crop Management Systems

Products

- **Crop Adaptation Processes**
- Food Processing Methodology
- Plant & Animal Transformation
- Processes Gene Prospection Methodology
- **Integrated Pest Management**
- Fingerprinting
- Agroecological Zoning
- Traceability & Certification

- Cultivar Evaluation Networks
- Traceability and Certification
- Forecasting and Future Analysis
- **Biological Security Networks**
- Genomics and Biological Functions
- System's Automation
- Monitoring IPM
- Monitoring Environmental Quality
- Monitoring Food Chains
- GMOs & Biosafety
- Germplasm Exchange

Information

- **Quarentine Analysis**
- Information Networks Services
- Franchising
- **Quality Control**
- Consultancy
- Training
- **Business Incubation**

### R&D is the main driver of the Brazilian Agribusiness

#### **Exports**

In 2008 Brazil exported more than 1500 types of agricultural products to foreign markets

### **Commercial partners**

Around 79% of the Brazilian food production is consumed domestically and 21% is shipped to over 212 foreign markets

Product	Production	Exports	
Sugar	1 st	1 <sup>st</sup>	
Orange juice	1 <sup>st</sup>	1 <sup>st</sup>	
Coffee	1 st	1 st	
Beef	2 <sup>nd</sup>	1 <sup>st</sup>	
Soybean	2 <sup>nd</sup>	1 st	
Tobacco	3rd	1 <sup>st</sup>	
Broiler	3rd	2 <sup>nd</sup>	
Corn	3rd	4 <sup>th</sup>	

Source: SPA/MAPA (Agricultura Brasileira em Números)



### International Cooperation is Key to Embrapa



### **Our Belief**

As the world becomes more interconnected and challenges become more complex, it will be increasingly necessary to work through intense cooperation.

### President Lula: "The Internationalization of Embrapa is a State Policy"

September 11, 2009 · Leave a Comment



Source: Embrapa

The Brazilian President Luiz Inácio Lula da Silva welcomed the new President of Embrapa during the inauguration ceremony, last July. He said that "the mark of Embrapa has always to be the technical expertise, no other" and that "Brazil is a plural country and Embrapa has to be plural and capable to attend many, as well as to increase its

contribution to the world." President Lula spoke about the expectations for the new management and one of his most emphatic remarks was that "the internationalization of Embrapa is not only a desire for the government, but a state policy, which will be a constant in the future." Read more (in Portuguese) <u>here</u>.

http://labexkorea.wordpress.com/

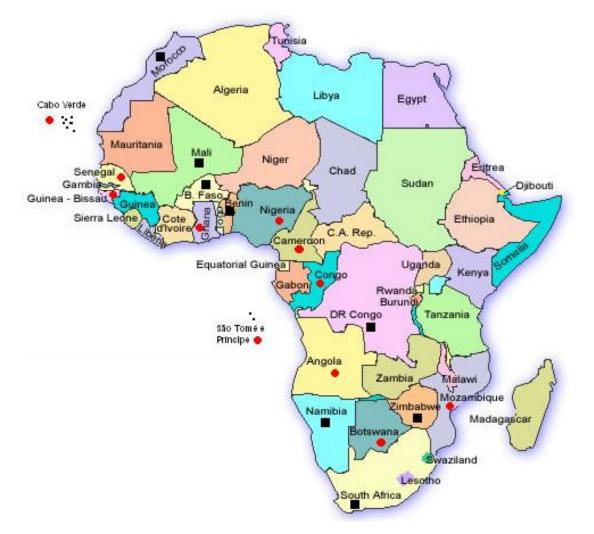
### International Cooperation is Key to Embrapa



#### **Embrapa Africa**

Technology transfer office in Accra, Ghana since November 2006

- 11 agreements and ongoing projects in several African Countries
- 8 agreements and projects being negotiated



### International Cooperation is Key to Embrapa





#### **Embrapa Latin America**

Technology transfer office in Caracas, Venezuela, since May 2008

 11 Agreements and ongoing projects in Latin American countries

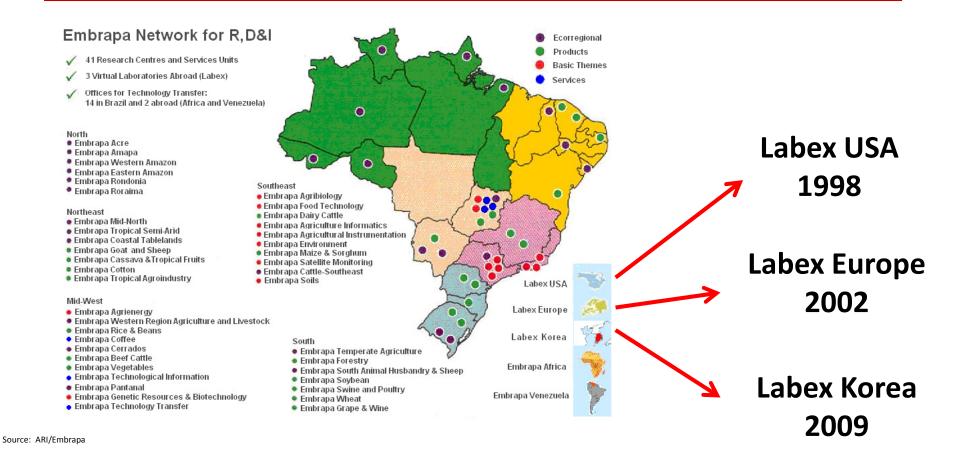
Embrapa Americas will be soon opened in Central America -Panama

Source: ARI/Embrapa

### **Labex** – cooperation in cutting-edge agricultural R&D



Embrapa has developed more than a decade ago the concept of "Virtual Laboratories Abroad" – Labex, as means of increasing its scientific and technological ties with advanced research organizations around the world.



### The Embrapa Labex Program



### "Labex Role"

#### To bring the international dimension to the innovation process

Monitoring trends in S&T and opportunities of cooperation

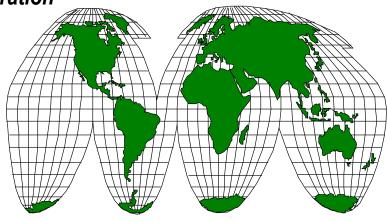
Promoting collaborative projects in strategic areas

Facilitating exchanges of scientists

Identifying training opportunities

**Promoting technical meetings and scientific exchange** 

Follow-up on joint research projects



### The Embrapa Labex Program



### "The Labex Impact"

International networking - cutting-edge research - capacity building - access knowledge access new funds and tools - increased visibility - dialogue in international fora, etc,etc...



### The Embrapa Labex Program







"Why expand the Labex Program to Asia?"





### It makes sense!





### We have convergent and synergistic objectives!



#### "Brazil"

Economy intensive in knowledge, natural resources and "drive" towards a better future

#### "Asia"

Economies intensive in knowledge, capital and "drive" towards a better future

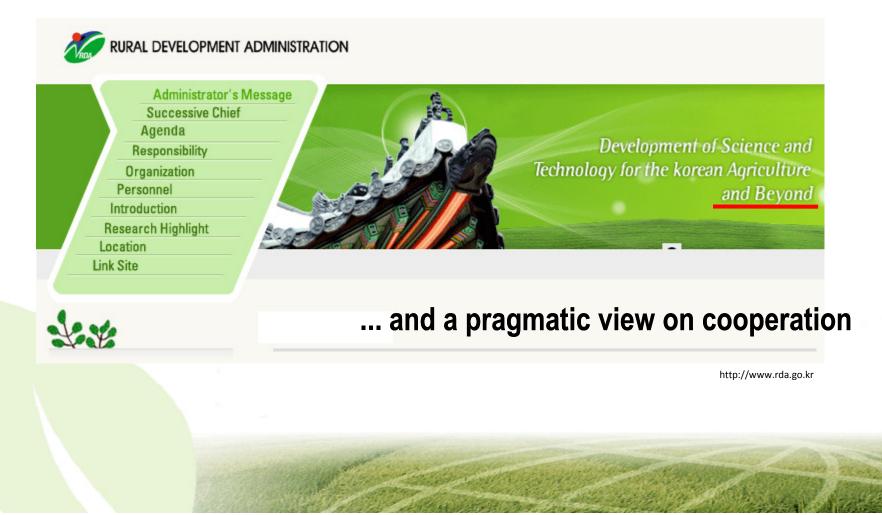


#### South Korea has a wealth of knowledge and experience!





#### South Korea has a strong R&D capacity...





#### RDA has a strong emphasis in international cooperation!



#### A two-way collaboration

Last March, Dr. Boh-Suk Yang, a scientist in animal reproduction from RDA arrived in Brazil to install the RDA-Abroad Virtual Laboratory (RAVL) at Embrapa's headquarter, in Brasilia;

He is working in partnership with our Genetic Resources and Biotechnology Center, also in Brasilia.

http://www.embrapa.br/imprensa/noticias/2009/marco/4a-semana/coreia-inicia-a-implantacao-de-laboratorio-virtual-na-embrapa/?searchterm=ravl



**RDA** has strong emphasis in international cooperation!

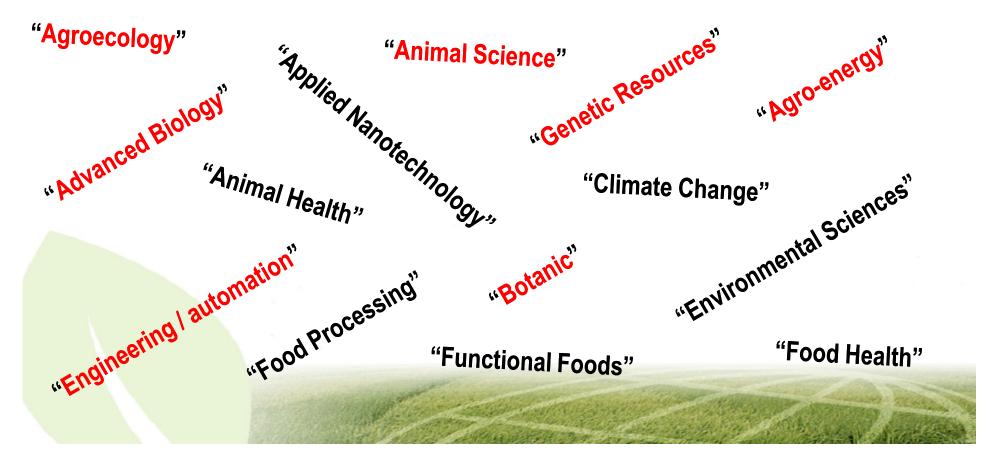


### Labex Korea - Vision



### "Our vision of future impact of Labex - RAVL"

International networking - cutting-edge research - capacity building - access knowledge increased funding - increased visibility - dialogue in international fora, etc,etc...



## Labex Korea - Opportunities



### "The Labex Portfolio"



□ Cooperation between the Genetic Resources and Biotechnology Center of Embrapa and the National Institute of Horticultural and Herbal Sciences – Mushroom Research Division – Support from the Kopia Program

□ Cooperation between the Agronomic Institute of Campinas - Brazil and the **Chungcheongnam-do Agricultural Research and Extension Service** in Biofuel Crops – Dr. Seo, Jeonghak

Possibility of training graduate students in South Korea with support from CNPq The National Council for Scientific and Technological Development, an agency linked to the Ministry of Science and Technology (MCT).

Dialogue with **KAIST** – the **Korea Advanced Institute of Science and Technology** and other agencies for advanced training in Korea

Dialogue with **KIER** – the **Korea Institute of Energy Research** towards cooperation in agroenergy research

Dialogue with KRIBB – The Korea Research Institute of Bioscience and Biotechnology on biodiversity research

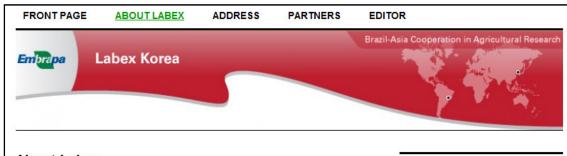


## Labex Experience - Challenges

Personal characteristics and habilities
Cultural and institutional diversity
Time to build trust between partners
Delays in institutional reactions
Continuity of relations after researcher is changed

"Communication" is a major challenge in cooperation programs like Labex





#### About Labex

The Labex program is unique in several important aspects. From its inception it has been designed as a two-way collaboration, with both countries benefitting from the cooperation. Labex-USA was the first

to be established by Embrapa, in 1998, with the US Department of Agriculture's (USDA) Agricultural Research Service (ARS). The second Labex opened in 2002 at Agropolis International in Montpellier, France and later expanded to Netherlands and UK, becoming Labex Europe. After more than a decade, the Labex Program has produced impressive outputs. The scientists of Labex have helped develop several new collaborative projects with American, French and other European labs. The networking, visibility and attractiveness of Labex have also allowed exchange of many Brazilian and foreign scientists, with substantial increase in the dynamics of exchange, short and long term training and interactions between Brazilian and partner countries teams and labs. The participation of Embrapa and its partner organizations in international programs has been strengthened through the Labex Program, as has the production of publications and organization of international events and meetings.

How it works

http://labexkorea.wordpress.com/

#### EMBRAPA LABEX



Laboratory - or Labex, was created by the Brazilian Agricultural Research Organization, Embrapa, as means of increasing its scientific and technological ties with advanced research organizations around the world. Instead of building its own platform abroad, Embrapa uses the concept of virtual lab, or lab without walls, to negotiate access to its partner organizations' existing facilities. The concept, which has been tested and validated in the United States and in Europe, is now being extended to Asia, in partnership with the Rural Development Administration - RDA, of South Korea. More here.

The concept of Virtual

#### PARTNERS

Rural Development Administration Brazilian Agricultural Research Corporation

#### The weblog of Labex

Improve communication with our partners here at RDA, in South Korea and in other Asian countries

Disseminate information about the Labex Program and increase the level of mutual knowledge Embrapa-RDA

Reach out to a larger audience – communication based on face-to-face and one-to-one interaction is important, but limited at the beginning of a program such as Labex Korea

Corporation





#### The weblog of Labex

Disseminating information about Embrapa-RDA cooperation

areas and themes of interest for cooperation and exchange with South Korea. The article below, published in the webpage of <u>Embrapa</u>, describes the process and identifies the Embrapa nominees.

http://labexkorea.wordpress.com/



	ABOUT LABEX	ADDRESS	PARTNERS	EDITOR	
Embrapa	Labex Korea			Brazil-Asia Coope	oration in Agricultural Research
INTRIES CATEGORIZED AS 'BRAZIL KOREA COOPERATION'			EMBRA	PA LABEX	
	• Leave a Comment • Leave a Comment The Korea Herald pu with the Brazilian An Edmundo Fujita. Acc where Korea and Bra bioenergy and agroin beginnings there" an are already cooperat full article can be see	ablished on Septe nbassador in Sour cording to him, th azil can work toge ndustry. "We alre d "research instit ting in several pro	th Korea, Mr. here are many areas other, especially eady have some cutes in both countri- ograms", he said. Th	w increasir technolog research world. In platform concept o walls, to organiza concept, te validated Europe, i	The concept of Virtual Laboratory – or Labex, was created by the Brazilian Agricultural Research ation, Embrapa, as means of ag its scientific and gical ties with advanced organizations around the stead of building its own abroad, Embrapa uses the of virtual lab, or lab without negotiate access to its partner tions' existing facilities. The which has been tested and d in the United States and in is now being extended to Asia, ership with the Rural

#### The weblog of Labex

#### **Disseminating information about Brazil-Korea cooperation**

Rural Development Administration Brazilian Agricultural Research Corporation

http://labexkorea.wordpress.com/





#### The weblog of Labex

Announcing meetings and activities of common interest





The weblog of Labex

Disseminating information about agricultural research in Brazil

Campinas, a federal institute that was transferred to the state government of São Paulo in 1891. Renamed as <u>Agronomic Institute of Campinas</u> (IAC), and fully

http://labexkorea.wordpress.com/

## Thank You - 감사합니다

#### labex.korea@ymail.com

